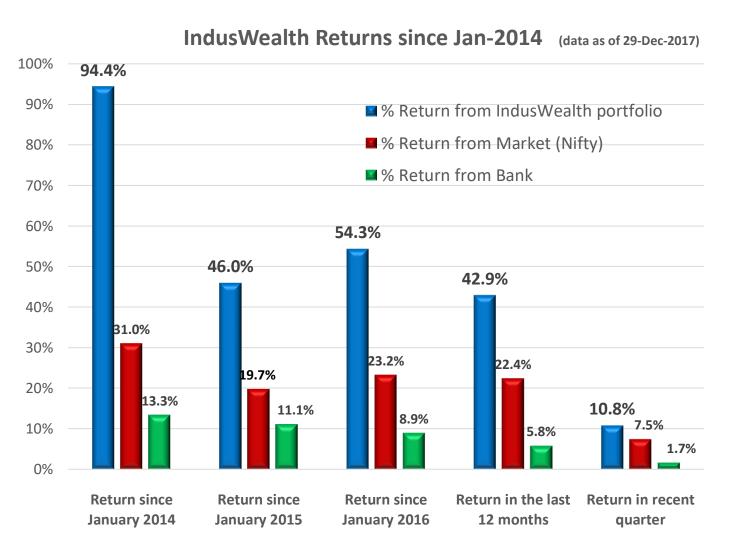
INDUSWEALTH

Quarter-end results

Oct-Dec 2017

Market beating performance since Jan 2014



- IndusWealth returned 94.4%, since January 2014 as opposed to 31% by NIFTY
- IndusWealth returned 46%, since January 2015 as opposed to 19.7% by NIFTY
- IndusWealth returned 53.3%, since January 2016 as opposed to 23.2% by NIFTY
- In the last 12 months IndusWealth returns are 42.9% as opposed to 22.4% from NIFTY.
- Last quarter IndusWealth returns are
 10.8% as opposed to 7.5% from NIFTY.

Returns are significantly more than NIFTY and Bank

	IW-MP Portfolio Performance Rep	ort	
IW-MP	INDUS PORTFOLIO FROM JAN 2014	29-Dec-17	
M	Total Market Value on 29-Dec-2017	75,62,745	
L	Liquid funds held in the account	0	
E=M-L	Market Value of Equities on 29-Dec-2017	75,62,745	
В	Total Equity Purchases	56,04,126	
S	Total Equity Sales	16,48,084	
N=B-S	Net Investment in Equities	39,56,042	
D	Dividends from Equities	1,27,075	
X	Dividends from Liquid funds	0	
TG=E+D-N	Total Gain	37,33,778	
BNK	Benchmark return (FD rate less 30% tax)	5,27,166	
INDX	Index return	12,24,611	
		Return	%
TG/N	IndusWealth	37,33,778	94.4%
BNK/N	Bank	5,27,166	13.3%
INDX/N	Index	12,24,611	31.0%
	IndusWealth returns beat the bank return by ₹		

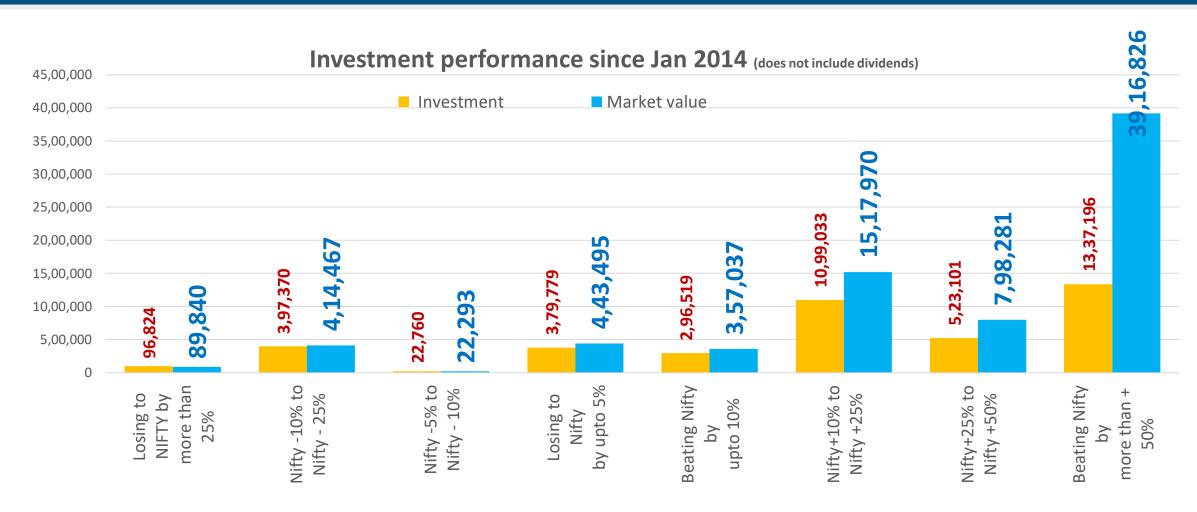
- Investing a 1 lakh a month since Jan 2014 in the IndusWealth portfolio would have gain of 37,33,778.
- The same funds in invested in NIFTY would have a gain of 12,24,611 or an opportunity loss of 25,09,167.
- If this money was invested in a **Bank FD** it would have a gain (interest) of **5,27,166** or an opportunity loss of **32,06,612**.

Consistently beating the market

		2014		2015			2016			2017		
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Month	IndusWealth	NIFTY	Diff									
	Return %	Return %	(Indus - NIFTY)	Return %	Return %	(Indus - NIFTY)	Return %	Return %	(Indus - NIFTY)	Return %	Return %	(Indus - NIFTY)
Jan	299.1%	52.5%	246.6%	36.3%	14.7%	21.6%	96.8%	29.2%	6 7.6%	77.4%	26.9%	50.5%
Feb	15.4%	32.2%	-16.8%	45.5%	8.8%	36.7%	58.9%	32.8%	26.1%	26.8%	19.6%	7.2%
Mar	89.0%	39.6%	49.4%	48.4%	8.8%	39.6%	57.1%	38.0%	19.2%	25.4%	16.8%	8.6%
Apr	180.5%	35.1%	145.4%	23.9%	9.3%	14.6%	72.5%	31.9%	40.6%	17.2%	13.3%	3.9%
May	201.3%	40.4%	160.9%	74.1%	16.9%	57.1%	118.0%	31.3%	86.7%	3.0%	12.5%	-9.5%
Jun	160.8%	24.4%	136.4%	29.3%	12.1%	17.2%	99.0%	25.9%	73 .1%	11.3%	9.2%	2.1%
Jul	205.3%	19.4%	185.9%	25.2%	14.2%	11.0%	54.4%	23.4%	31.0%	40.7%	9.2%	31.5%
Aug	46.9%	22.7%	24.1%	114.3%	13.0%	101.3%	101.2%	20.0%	81.2%	-10.7%	4.0%	-14.7%
Sep	43.3%	14.3%	29.0%	17.3%	19.9%	-2.6%	35.0%	18.3%	16.7%			
Oct	35.8%	13.6%	22.2%	31.1%	25.1%	6.0%	57.0%	18.9%	38.1%	19.6%	6.7%	12.9%
Nov	22.8%	12.3%	10.5%	112.4%	23.0%	89.4%	49.6%	20.4%	29.1%			
Dec	127.4%	17.5%	109.8%	37.3%	25.8%	11.5%	36.9%	26.6%	10.4%	-1.1%	4.0%	-5.1%
Yearly return	118.0%	26.9%	91.1%	49.7%	16.0%	33.7%	68.0%	26.1%	41.9%	17.9%	11.6%	6.3%

- IndusWealth portfolio has beaten the market in 41 of the last 46 months.
- Each months' investment is independently compared with NIFTY

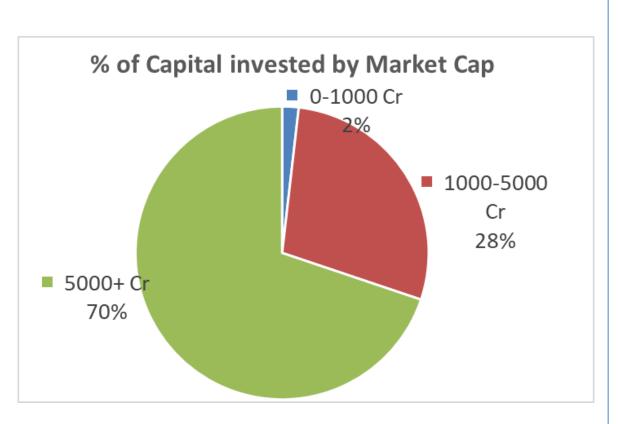
Asset Allocation - More capital allocated to outperformers



Currently holding 59 stocks

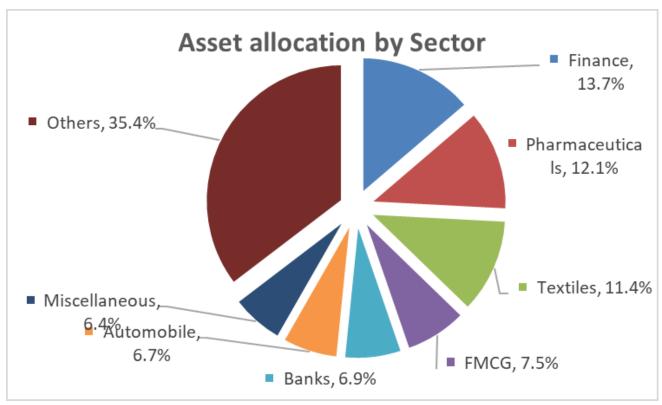
44 stocks are beating NIFTY

Asset allocation – Building a well diversified portfolio





• 28% of investments are in companies with market cap between Rs 1000 Cr to Rs 5000 Cr



- Finance & Banking constitutes 20.6% of the portfolio
- Pharma constitutes 12.1% of the portfolio
- Textiles constitutes 11.4% of the portfolio

INDUSWEALTH

Investments Oct-Dec 2017



Rationalization/Exits Oct • LEEL Electricals 17 Nov • HCL Technologies • UPL 17 Dec 17